Bentley®

iTwin®

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overview

Digital twins are creating exciting new opportunities for independent software vendors, systems integrators, digital integrators, solution providers, and for in-house development teams within engineering firms and owner-operator organizations.

The goal of the iTwin Partner Program is to foster a thriving community of organizations who share our vision of creating an open ecosystem for infrastructure digital twins. We achieve this by supporting the development of applications built on the Bentley iTwin platform, and through enabling organizations that wish to take their digital twin applications to market.
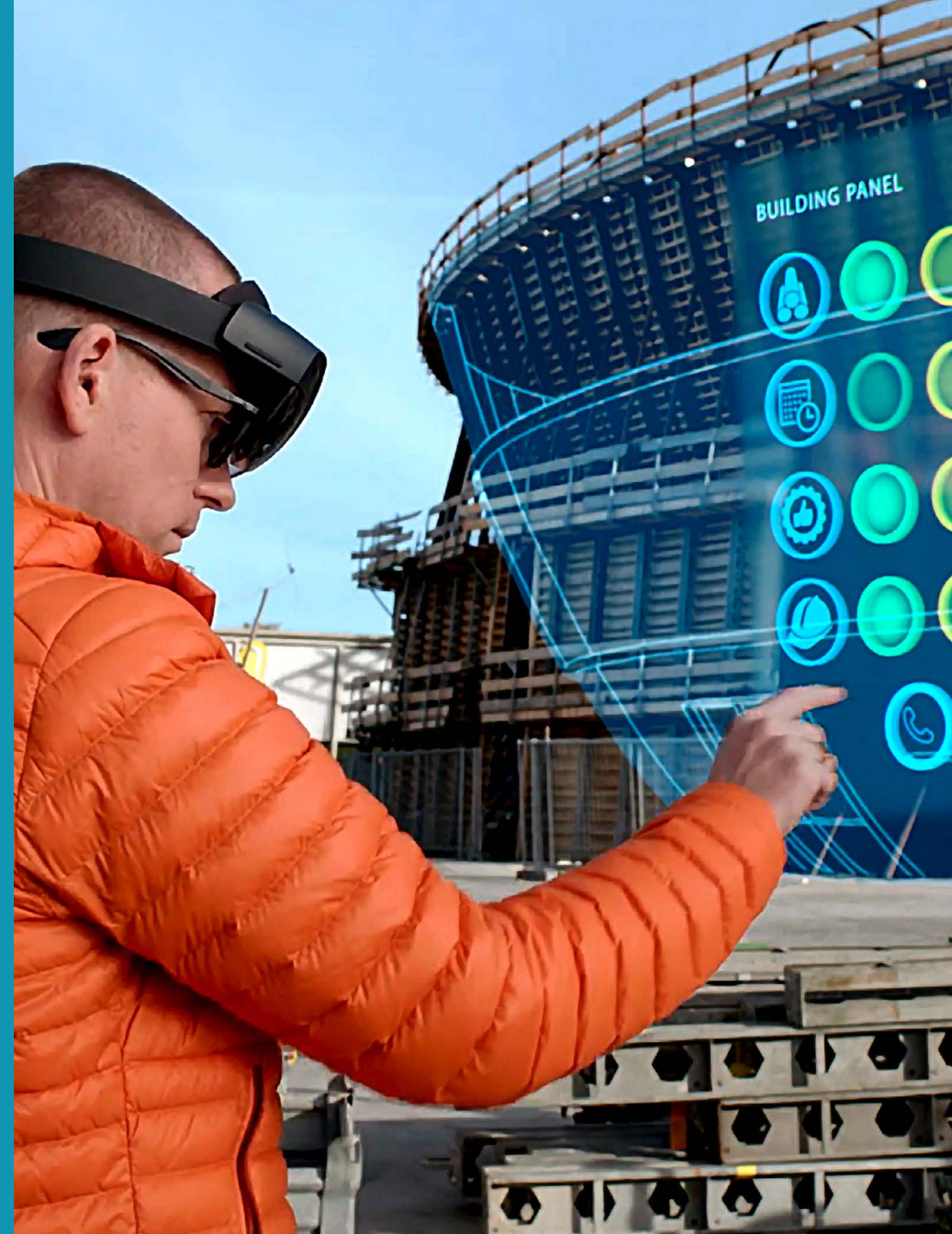
advantages

innovate

access tools, technology and support to quickly achieve your goals

accelerate

enter an addressable market of the world's leading design and engineering companies and owner-operators

scale

make connections to more data sources and enable digital twins for large-scale infrastructure assets

who the program is for

- systems integrators
- digital integrators
- independent software vendors
- developers

success criteria

executive sponsorship

defined use case

developer resources

digital twin strategy

go-to-market plan
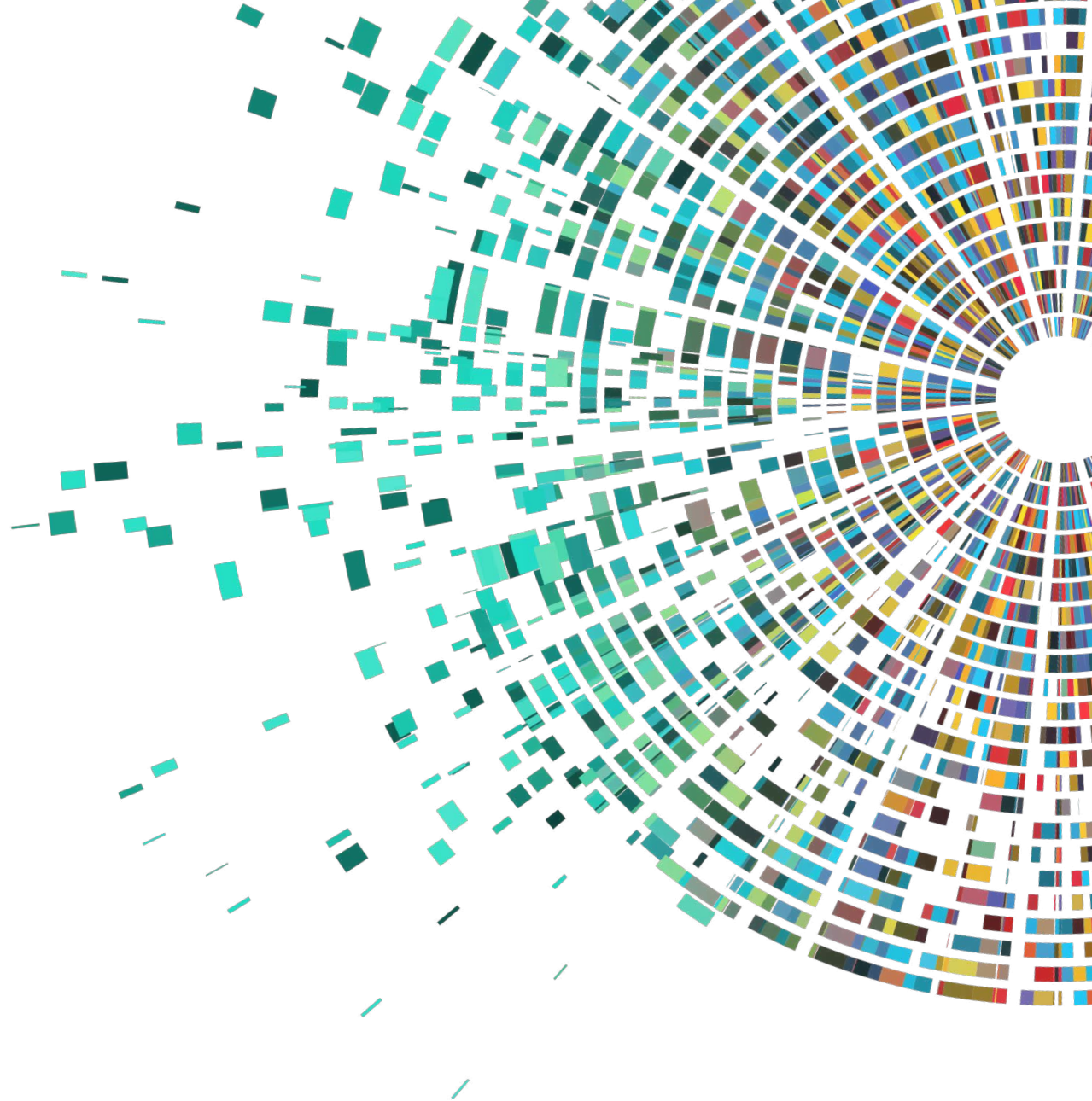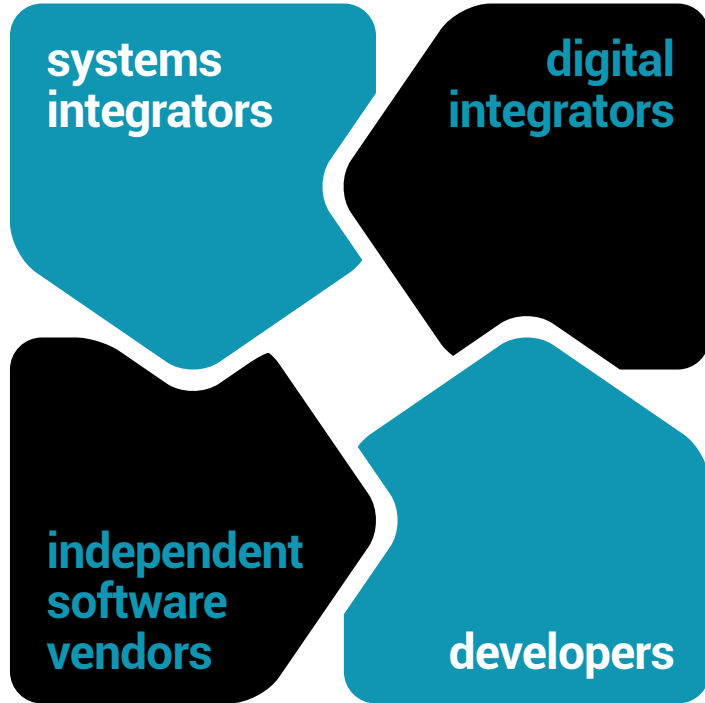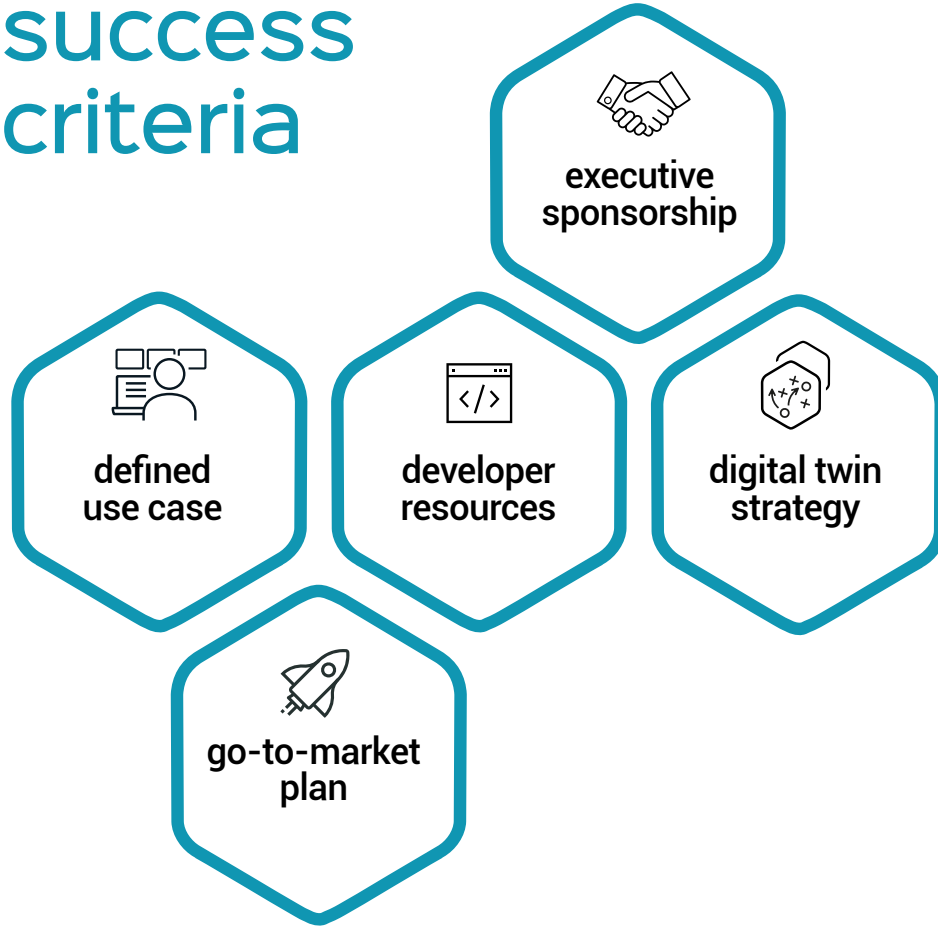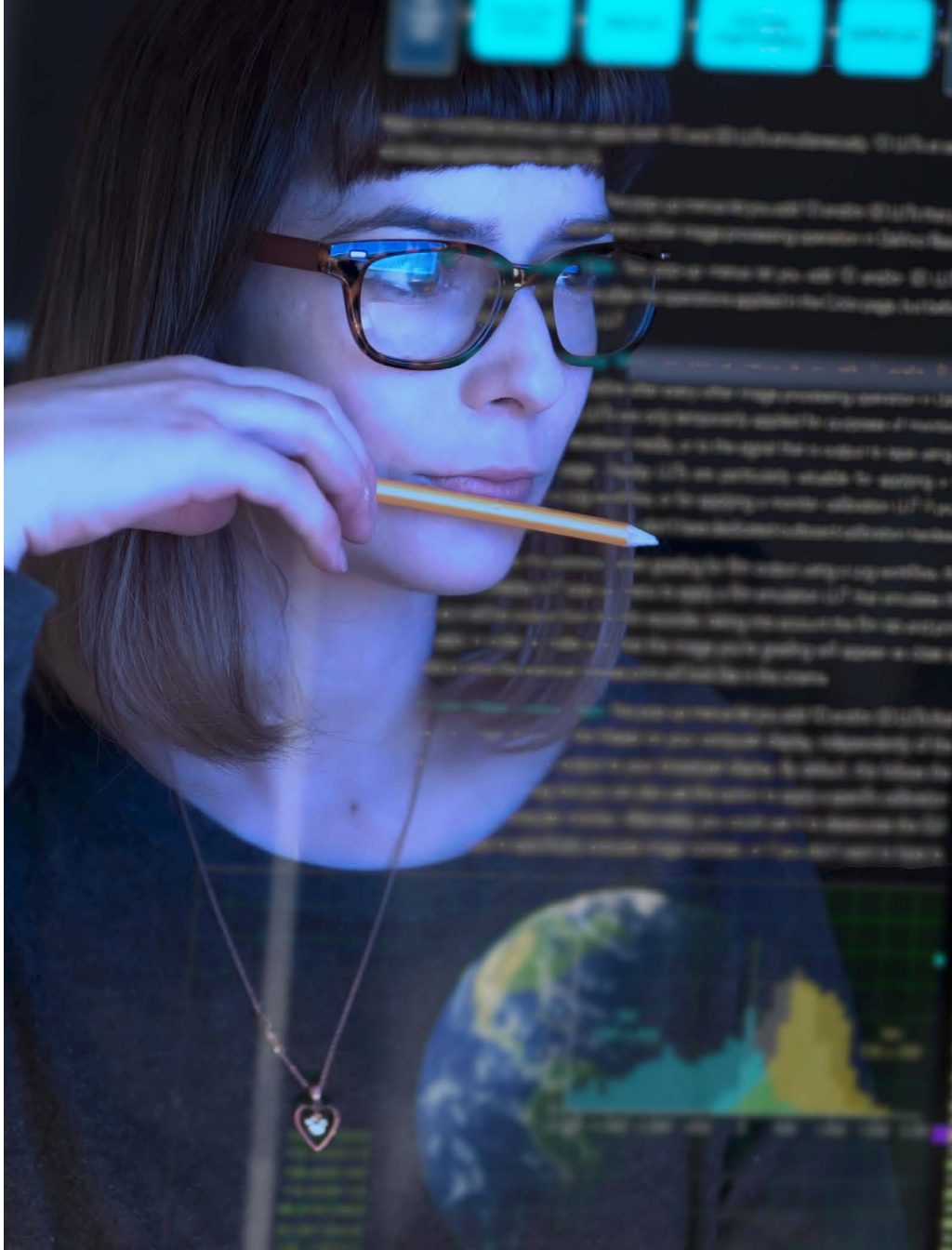
how to
get started

Choose a partnership level:

Standard
The Standard level is for organizations that will use the iTwin Platform with limited guidance and promotional support from Bentley.

Premier
The Premier level is for organizations that will benefit from enhanced guidance and promotional support from Bentley.

Apply Now

benefits by partnership level

benefits	standard level	premier level
iTwin Partner Logo	◆	◆
iTwin Platform Directory	◆	◆
Dedicated iTwin Partner Manager		◆
Envisioning Workshop		◆
Hackathon		◆
Marketing Resources and Support		◆
Bentley Event Participation		◆

envisioning workshops

objectives

- We aim to engage, educate, and inspire ideation through our envisioning workshops to accelerate your digital twin initiative

- Our team of experts will guide you through a virtual, 2-hour interactive session to explore various use cases and personas using Miro

benefits

- We examine the data gathered through the workshop to help you establish a digital twin hypothesis that aligns with your core objectives

- The result is a workshop summary outline that includes the recommended Bentley iTwin platform modules and developer expertise to achieve your vision

recommended developer experience

JavaScript or TypeScript

React developer (or similar) for front end

Web development

Node.js backend developer

Cloud deployment skills
(DevOps)
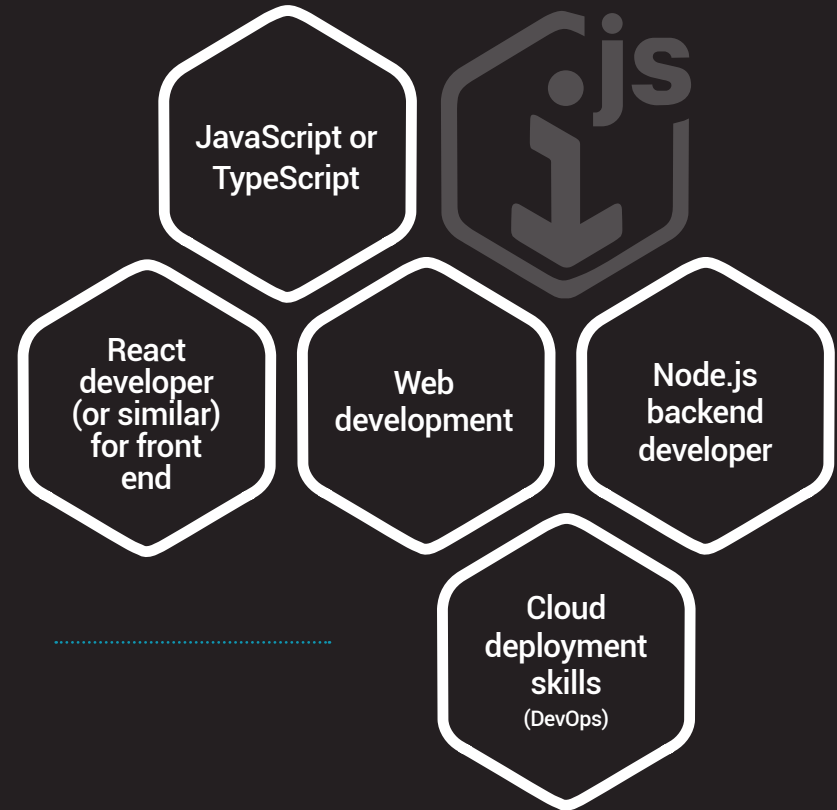
program requirements

		standard	premier
Business Plan	Document that outlines mutually agreed upon goals and annual go-to-market strategy		◆
Case Study	Case study to demonstrate your success in building on the Bentley iTwin platform • Video posted to the Bentley iTwin platform YouTube Channel • White paper case study template		◆
Accreditation	Enhance your Bentley iTwin platform expertise through our Developer Accreditation Program • Premier Level: completion of two developer accreditations		◆
MVP or Practice	Minimum Viable Product or Bentley iTwin platform practice • Production ready solution • Practice within your organization focused on the Bentley iTwin platform	◆	◆

benefits defined

iTwin Partner logo

Promote iTwin Partner status and relationship with Bentley

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envisioning workshop

Explore and refine your use case to accelerate solution development

....

hackathon

Collaborate through sprint-like design activities to expedite innovation

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dedicated iTwin Partner Manager

Get a designated point of contact to align you with Bentley resources

....

iTwin Platform Directory

Add your company logo to the iTwin Platform Directory

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marketing support and resources

Utilize co-branded materials and joint promotional activities

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Bentley event participation

Opportunity to gain exposure at Bentley-sponsored events

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Investing in Digital Twins
Entrepreneurs & Innovators

Transportation · Wind Turbine · Digital Factory · Construction · Water Reliability · **Digital Twins Investments** · Internet of Things · Cell Tower · Digital Cities · Utilities Reliability · Environmental

Bentley | **iTwin Ventures**

Bentley iTwin Ventures seeks to invest in emerging companies that are developing innovative solutions in digital twin engineering and asset lifecycle management.

bentleyitwinventures.com

Bentley.com